

**VILLAGE OF VERNON HILLS
ORDINANCE 2023-122**

AN ORDINANCE AUTHORIZING APPROVAL TO WAIVE THE COMPETITIVE BIDDING PROCESS FOR THE PURCHASE OF THE TASER 10 CONDUCTED ELECTRICAL WEAPON (CEW) AND THE TOTAL 62 MONTH EXPENDITURE NOT TO EXCEED \$208,930 FOR THE PURCHASE AND CONTRACTING OF THE “TASER 10 CONDUCTED ELECTRICAL WEAPON SYSTEM” FROM AXON ENTERPRISE, INC.

WHEREAS, the Village of Vernon Hills, County of Lake, State of Illinois (*“the Village”*) is a duly organized and existing municipality and unit of local government created under the provisions of the laws of the State of Illinois, and is operating under the provisions of the Illinois Municipal Code; and

WHEREAS, the Village operates the Vernon Hills Police Department which provides policing services to the Village and utilizes Taser (CEW), less lethal, technology for such services; and

WHEREAS, the Police Department presently equips all of its sworn officers with Taser T7 handles and the T7 series has proven to be inadequate in the secession of threats towards police officers; and

WHEREAS, staff recommends waiving the competitive bidding process and contracting with AXON Enterprise, Inc. to deliver, warranty, and maintain the Taser 10 (CEW) system for a total expenditure of \$208,930 over 62 months, with the FY-24 payment not to exceed \$57,129; and

WHEREAS, the Police Department’s FY-24 budget currently has \$24,000 allocated for the annual Axon Taser contract and requests an additional \$33,129 be approved for the upgrade to Taser 10; and

WHEREAS, Thirty-nine T7 Taser handles owned by the Department are hereby declared surplus in accordance with state statutes and shall be disposed of/traded-in in an appropriate manner; and

WHEREAS, expenditures over \$25,000 require Board of Trustees approval.

NOW THEREFORE, BE IT ORDAINED BY THE VILLAGE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF VERNON HILLS, LAKE COUNTY, ILLINOIS, AS FOLLOWS:

SECTION 1: EXECUTION OF AGREEMENT: The Village Manager is hereby authorized to execute all required documents to purchase the Axon Taser 10 (CEW) system and contract with AXON Enterprises, Inc. for an amount not to exceed \$208,930.

SECTION 2: AUTHORIZATION OF DISPOSAL & RELEASE OF PAYMENT: The Chief of Police is hereby authorized to dispose of thirty-nine (39) Taser handles model T7, by trading them in to help offset the costs of the new Axon Taser 10 handles, training, and accessories. The Finance Director is hereby authorized to make payment to AXON Enterprise, Inc. in an amount not to exceed \$57,129 per the attached quote in Exhibit A.

SECTION 3: EFFECTIVE DATE: This ordinance shall be in full force and effect from its passage and approval.

SECTION 4: ORDINANCE NUMBER: This ordinance shall be known as Ordinance Number 2023-122.

Dated the 12th day of December, 2023.

Adopted by roll call votes as follows:

AYES: 7 – Marquardt, Oppenheim, Takaoka, Forster, Schenk, Koch, Byrne

NAYS: 0 - None

ABSENT AND NOT VOTING: 0 - None

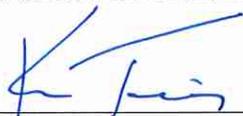


Roger L. Byrne, Village President

PASSED: 12/12/2023

APPROVED: 12/12/2023

ATTEST: 12/12/2023



Kevin Timony, Village Clerk



EXHIBIT A
AXON Enterprise, Inc. Quotation



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-519874-45264.843JS

Issued: 12/04/2023

Quote Expiration: 12/15/2023

Estimated Contract Start Date: 03/15/2024

Account Number: [REDACTED]

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-754 Lakeview Pkwy 754 Lakeview Pkwy Vernon Hills, IL 60061-1834 USA	Vernon Hills Police Dept - IL 754 Lakeview Pkwy Vernon Hills IL 60061-1834 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jen Skouson Phone: Email: jskouson@axon.com Fax:	Christopher Buhmester Phone: 847-732-5315 Email: cbuhmester@vhillis.org Fax:

Quote Summary

Program Length	62 Months
TOTAL COST	\$208,929.35
ESTIMATED TOTAL W/ TAX	\$208,929.35

Discount Summary

Average Savings Per Year	\$1,147.81
TOTAL SAVINGS	\$5,930.37

Payment Summary

Date	Subtotal	Tax	Total
Apr 2024	\$57,128.44	\$0.00	\$57,128.44
Apr 2025	\$35,747.60	\$0.00	\$35,747.60
Apr 2026	\$37,177.51	\$0.00	\$37,177.51
Apr 2027	\$38,664.61	\$0.00	\$38,664.61
Apr 2028	\$40,211.19	\$0.00	\$40,211.19
Total	\$208,929.35	\$0.00	\$208,929.35

Quote Unbundled Price:	\$214,859.72
Quote List Price:	\$198,908.12
Quote Subtotal:	\$208,929.35

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	TRANSFER CREDIT - GOODS AXON	1			\$1.00	\$22,755.75	\$22,755.75	\$0.00	\$22,755.75
T10Cert	TASER 10 Certification Bundle	42	60	\$82.16	\$75.83	\$71.18	\$179,373.60	\$0.00	\$179,373.60
A la Carte Software									
20248	TASER - EVIDENCE.COM LICENSE	40	2		\$5.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Services									
20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39	2		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,800.00	\$6,800.00	\$6,800.00	\$0.00	\$6,800.00
A la Carte Warranties									
80395	EXT WARRANTY, TASER 7 HANDLE	40	2		\$7.13	\$0.00	\$0.00	\$0.00	\$0.00
80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	2		\$0.48	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$208,929.35	\$0.00	\$208,929.35

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
TASER 10 Certification Bundle	100390	TASER 10 HANDLE, YLW, CLASS 3R	42	04/15/2024
TASER 10 Certification Bundle	100390	TASER 10 HANDLE, YLW, CLASS 3R	1	04/15/2024
TASER 10 Certification Bundle	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	42	04/15/2024
TASER 10 Certification Bundle	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	1	04/15/2024
TASER 10 Certification Bundle	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	1	04/15/2024
TASER 10 Certification Bundle	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	2	04/15/2024
TASER 10 Certification Bundle	100396	TASER 10 INERT MAGAZINE RED	2	04/15/2024
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	840	04/15/2024
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	260	04/15/2024
TASER 10 Certification Bundle	100401	TASER 10 INERT CARTRIDGE	17	04/15/2024
TASER 10 Certification Bundle	100611	TASER 10 SAFARILAND HOLSTER, RH	40	04/15/2024
TASER 10 Certification Bundle	100613	TASER 10 SAFARILAND HOLSTER, LH	2	04/15/2024
TASER 10 Certification Bundle	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	04/15/2024
TASER 10 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	42	04/15/2024
TASER 10 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	8	04/15/2024
TASER 10 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	1	04/15/2024
TASER 10 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	04/15/2024
TASER 10 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	04/15/2024
TASER 10 Certification Bundle	74200	TASER 6-BAY DOCK AND CORE	1	04/15/2024
TASER 10 Certification Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	04/15/2024
TASER 10 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	04/15/2024
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	90	04/15/2025
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	250	04/15/2025
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	80	04/15/2026
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	250	04/15/2026
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	90	04/15/2027
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	250	04/15/2027
TASER 10 Certification Bundle	100399	TASER 10 LIVE CARTRIDGE	80	04/15/2028
TASER 10 Certification Bundle	100400	TASER 10 HALT CARTRIDGE	250	04/15/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	20248	TASER - EVIDENCE.COM LICENSE	40	03/15/2024	05/14/2024
TASER 10 Certification Bundle	20248	TASER - EVIDENCE.COM LICENSE	42	05/15/2024	05/14/2029
TASER 10 Certification Bundle	20248	TASER - EVIDENCE.COM LICENSE	1	05/15/2024	05/14/2029

Services

Bundle	Item	Description	QTY
--------	------	-------------	-----

Services

Bundle	Item	Description	QTY
TASER 10 Certification Bundle	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	42
A la Carte	20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39
A la Carte	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	03/15/2024	05/14/2024
A la Carte	80395	EXT WARRANTY, TASER 7 HANDLE	40	03/15/2024	05/14/2024
TASER 10 Certification Bundle	100704	EXT WARRANTY, TASER 10 HANDLE	42	04/15/2025	05/14/2029
TASER 10 Certification Bundle	100704	EXT WARRANTY, TASER 10 HANDLE	1	04/15/2025	05/14/2029
TASER 10 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	42	04/15/2025	05/14/2029
TASER 10 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	1	04/15/2025	05/14/2029
TASER 10 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	8	04/15/2025	05/14/2029
TASER 10 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	04/15/2025	05/14/2029

Payment Details

Apr 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39	\$0.00	\$0.00	\$0.00
Year 1	20248	TASER - EVIDENCE.COM LICENSE	40	\$0.00	\$0.00	\$0.00
Year 1	80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	\$0.00	\$0.00	\$0.00
Year 1	80395	EXT WARRANTY, TASER 7 HANDLE	40	\$0.00	\$0.00	\$0.00
Year 1	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$1,255.46	\$0.00	\$1,255.46
Year 1	T10Cert	TASER 10 Certification Bundle	42	\$33,117.23	\$0.00	\$33,117.23
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS AXON	1	\$22,755.75	\$0.00	\$22,755.75
Total				\$57,128.44	\$0.00	\$57,128.44

Apr 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39	\$0.00	\$0.00	\$0.00
Year 2	20248	TASER - EVIDENCE.COM LICENSE	40	\$0.00	\$0.00	\$0.00
Year 2	80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	\$0.00	\$0.00	\$0.00
Year 2	80395	EXT WARRANTY, TASER 7 HANDLE	40	\$0.00	\$0.00	\$0.00
Year 2	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$1,305.68	\$0.00	\$1,305.68
Year 2	T10Cert	TASER 10 Certification Bundle	42	\$34,441.92	\$0.00	\$34,441.92
Total				\$35,747.60	\$0.00	\$35,747.60

Apr 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39	\$0.00	\$0.00	\$0.00
Year 3	20248	TASER - EVIDENCE.COM LICENSE	40	\$0.00	\$0.00	\$0.00
Year 3	80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	\$0.00	\$0.00	\$0.00
Year 3	80395	EXT WARRANTY, TASER 7 HANDLE	40	\$0.00	\$0.00	\$0.00
Year 3	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$1,357.91	\$0.00	\$1,357.91
Year 3	T10Cert	TASER 10 Certification Bundle	42	\$35,819.60	\$0.00	\$35,819.60
Total				\$37,177.51	\$0.00	\$37,177.51

Apr 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39	\$0.00	\$0.00	\$0.00
Year 4	20248	TASER - EVIDENCE.COM LICENSE	40	\$0.00	\$0.00	\$0.00
Year 4	80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	\$0.00	\$0.00	\$0.00
Year 4	80395	EXT WARRANTY, TASER 7 HANDLE	40	\$0.00	\$0.00	\$0.00
Year 4	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$1,412.23	\$0.00	\$1,412.23
Year 4	T10Cert	TASER 10 Certification Bundle	42	\$37,252.38	\$0.00	\$37,252.38
Total				\$38,664.61	\$0.00	\$38,664.61

Apr 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20247	TASER 7 ONLINE TRAINING CONTENT LICENSE	39	\$0.00	\$0.00	\$0.00
Year 5	20248	TASER - EVIDENCE.COM LICENSE	40	\$0.00	\$0.00	\$0.00
Year 5	80374	EXT WARRANTY, TASER 7 BATTERY PACK	47	\$0.00	\$0.00	\$0.00
Year 5	80395	EXT WARRANTY, TASER 7 HANDLE	40	\$0.00	\$0.00	\$0.00
Year 5	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$1,468.72	\$0.00	\$1,468.72
Year 5	T10Cert	TASER 10 Certification Bundle	42	\$38,742.47	\$0.00	\$38,742.47
Total				\$40,211.19	\$0.00	\$40,211.19

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract # [REDACTED] via Quote:Q-275121.

Agency is terminating those contracts effective 04/1/2024. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$33,739.80 to the quote for delivered but unpaid items.



Signature

12/13/2023

Date Signed

12/4/2023



VILLAGE OF VERNON HILLS

ORDINANCE NO. 2023-122

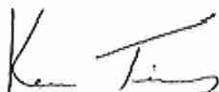
AN ORDINANCE AUTHORIZING APPROVAL TO WAIVE THE COMPETITIVE BIDDING PROCESS FOR THE PURCHASE OF THE TASER 10 CONDUCTED ELECTRICAL WEAPON (CEW) AND THE TOTAL 62 MONTH EXPENDITURE NOT TO EXCEED \$208,930 FOR THE PURCHASE AND CONTRACTING OF THE “TASER 10 CONDUCTED ELECTRICAL WEAPON SYSTEM” FROM AXON ENTERPRISE, INC.

Published in pamphlet form by the Authority of the
President and Board of Trustees of the Village of
Vernon Hills, Lake County, Illinois, this
12th day of December, 2023

AFFIDAVIT OF SERVICE

STATE OF ILLINOIS)
)
COUNTY OF LAKE)

I, KEVIN TIMONY, BEING FIRST DULY APPOINTED, DEPOSES AND SAYS ON OATH THAT AS VILLAGE CLERK OF THE VILLAGE OF VERNON HILLS, HE DID CAUSE THE FOREGOING CERTIFICATE FOR ORDINANCE NO. 2023-122 AN ORDINANCE AUTHORIZING APPROVAL TO WAIVE THE COMPETITIVE BIDDING PROCESS FOR THE PURCHASE OF THE TASER 10 CONDUCTED ELECTRICAL WEAPON (CEW) AND THE TOTAL 62 MONTH EXPENDITURE NOT TO EXCEED \$208,930 FOR THE PURCHASE AND CONTRACTING OF THE "TASER 10 CONDUCTED ELECTRICAL WEAPON SYSTEM" FROM AXON ENTERPRISE, INC. TO BE POSTED IN THE VILLAGE HALL AS REQUIRED BY LAW FROM DECEMBER 12, 2023 TO DECEMBER 22, 2023.



Kevin Timony, Village Clerk

SUBSCRIBED AND SWORN TO BEFORE ME
THIS 12th DAY OF DECEMBER 2023



Notary Public

