

VILLAGE OF VERNON HILLS

ORDINANCE NO. 2021-004

AN ORDINANCE AUTHORIZING APPROVAL TO WAIVE THE COMPETITIVE BIDDING PROCESS FOR THE PURCHASE OF THE TASER 7 CONDUCTED ELECTRICAL WEAPON (CEW) AND THE TOTAL FIVE YEAR EXPENDITURE OF \$119,340.00 FOR THE PURCHASE AND CONTRACTING OF THE "TASER 7 CONDUCTED ELECTRICAL WEAPON SYSTEM" FROM AXON ENTERPIRSE, INC.

THE 5th DAY OF JANUARY 2021

Published in pamphlet form by the Authority of the President and Board of Trustees of the Village of Vernon Hills, Lake County, Illinois, this 5th Day of January, 2021

**VILLAGE OF VERNON HILLS
ORDINANCE 2021-004**

AN ORDINANCE AUTHORIZING APPROVAL TO WAIVE THE COMPETITIVE BIDDING PROCESS FOR THE PURCHASE OF THE TASER 7 CONDUCTED ELECTRICAL WEAPON (CEW) AND THE TOTAL FIVE YEAR EXPENDITURE OF \$119,340.00 FOR THE PURCHASE AND CONTRACTING OF THE "TASER 7 CONDUCTED ELECTRICAL WEAPON SYSTEM" FROM AXON ENTERPIRSE, INC.

WHEREAS, the Village of Vernon Hills, County of Lake, State of Illinois (*"the Village"*) is a duly organized and existing municipality and unit of local government created under the provisions of the laws of the State of Illinois, and is operating under the provisions of the Illinois Municipal Code; and

WHEREAS, The Village operates the Vernon Hills Police Department which provides policing services to the Village and utilizes Taser (CEW), less lethal, technology for such services; and

WHEREAS, the need for the Taser 7 system for effective patrol operations has been established; and

WHEREAS, staff recommends waiving the competitive bidding process and contracting with AXON Enterprise, Inc. to deliver, warranty, and maintain the Taser 7 (CEW) system for a total expenditure of \$119,340.00 over 5 years, with the 2021 payment not to exceed \$23,868; and

WHEREAS, expenditures over \$25,000 require Board of Trustee approval.

NOW THEREFORE BE IT ORDAINED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF VERNON HILLS, LAKE COUNTY, ILLINOIS, AS FOLLOWS:

SECTION 1: EXECUTION OF AGREEMENT: The Village Manager is hereby authorized to execute all required documents to purchase the Taser 7 (CEW) system and contract with AXON Enterprise, Inc. for an amount not to exceed \$119,340.00.

SECTION 2: AUTHORIZATION & RELEASE OF PAYMENT: The Finance Director is hereby authorized to make payment to Axon International, Inc. in an amount not to exceed \$23,868.00 per the attached Quote in Exhibit A.

SECTION 3: EFFECTIVE DATE: This Ordinance shall be in full force and effect from its passage and approval.

SECTION 4: ORDINANCE NUMBER: This Ordinance shall be known as Ordinance Number 2021-004.

Dated the 5th of January, 2021.

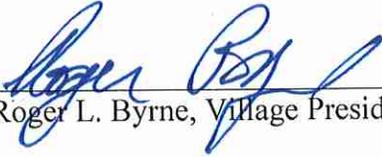
[SIGNATURE PAGE TO FOLLOW]

Adopted by roll call votes as follows:

AYES: 7 – Schultz, Oppenheim, Takaoka, Koch, Marquardt, Forster, Byrne

NAYS: None - 0

ABSENT AND NOT VOTING: 0 – None



Roger L. Byrne, Village President

PASSED: 01/05/2021

APPROVED: 01/05/2021

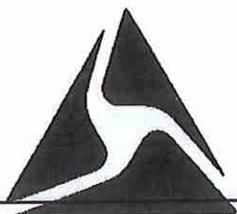
ATTEST: 01/05/2021



Mark G Fleischhauer, Village Clerk

**ORDINANCE 2021-004
EXHIBIT A**

AXON ENTERPRISES, INC. PURCHASING AGREEMENT QUOTE



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 976-2737

Q-275121-44173.841DE

Issued: 12/08/2020

Quote Expiration: 12/31/2020

Account Number: 178765

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SHIP TO

Vernon Hills Police Dept. - IL
 754 LAKEVIEW PKWY
 Vernon Hills, IL 60061
 US

BILL TO

Vernon Hills Police Dept. - IL
 754 LAKEVIEW PKWY
 Vernon Hills, IL 60061
 US

SALES REPRESENTATIVE

Dan Effinger
 Phone: 480-502-6254
 Email: deffinger@axon.com
 Fax:

PRIMARY CONTACT

Phone:
 Email:

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	1	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	39	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	39	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		39	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		117	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		117	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		39	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		39	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		39	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		39	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		78	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		78	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		78	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		78	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		1	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		47	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		47	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
Other						
20237	2020 - TASER 7 CERTIFICATION BUNDLE PAYMENT	6	39	360.00	306.00	11,934.00
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	6	39	360.00	306.00	11,934.00
Not Eligible TASER 7 INSTRUCTOR COURSE VOUCHER	Not Eligible TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
Not Eligible TASER 7 MASTER INSTRUCTOR SCHOOL VOUC	Not Eligible TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Not Eligible Halt Suit	Not Eligible Halt Suit		1	0.00	0.00	0.00
Not Eligible for VR Headset	Not Eligible for VR Headset		1	0.00	0.00	0.00
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	60	39	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	60	39	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	0.00	0.00	0.00
					Subtotal	23,868.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	23,868.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Trade In Credit

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20104	TASER 7 TRADE-IN UPFRONT PURCHASE		39	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		78	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		78	0.00	0.00	0.00

Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	39	720.00	612.00	23,868.00
					Subtotal	23,868.00
					Estimated Tax	0.00
					Total	23,868.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		78	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		78	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		78	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		78	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	39	720.00	612.00	23,868.00
					Subtotal	23,868.00
					Estimated Tax	0.00
					Total	23,868.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		78	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		78	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	39	720.00	612.00	23,868.00
					Subtotal	23,868.00
					Estimated Tax	0.00
					Total	23,868.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		78	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		78	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	39	720.00	612.00	23,868.00
					Subtotal	23,868.00
					Estimated Tax	0.00
					Total	23,868.00

Grand Total | 119,340.00



Discounts (USD)

Quote Expiration: 12/31/2020

List Amount	140,400.00
Discounts	21,060.00
Total	119,340.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	23,868.00
Spares	0.00
Trade In Credit	0.00
Year 2	23,868.00
Year 3	23,868.00
Year 4	23,868.00
Year 5	23,868.00
Grand Total	119,340.00

Notes

The parties agree that Axon is granting a credit of \$7020.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 12/15/2020-12/31/2020, resulting in a 1/15/2021 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:

Patrick L. Kreis

Date:

Dec. 11, 2020

Name (Print):

Patrick L. Kreis

Title:

Chief of Police

PO# (Or write N/A):

Pending Village Board Consideration and Approval Jan. 2021

Please sign and email to Dan Effinger at deffinger@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract#:
		Order Type:
		RMA#:
		Address Used:
		SO#:
Review 1	Review 2	
Comments:		

Q-275121-44173.841DE

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Protect Life.



AFFIDAVIT OF SERVICE

STATE OF ILLINOIS)
)
COUNTY OF LAKE)

I, MARK FLEISCHHAUER, BEING FIRST DULY APPOINTED, DEPOSES AND SAYS ON OATH THAT AS VILLAGE CLERK OF THE VILLAGE OF VERNON HILLS, HE DID CAUSE THE FOREGOING CERTIFICATE FOR ORDINANCE NO. 2021-004 AN ORDINANCE AUTHORIZING APPROVAL TO WAIVE THE COMPETITIVE BIDDING PROCESS FOR THE PURCHASE OF THE TASER 7 CONDUCTED ELECTRICAL WEAPON (CEW) AND THE TOTAL FIVE YEAR EXPENDITURE OF \$119,340.00 FOR THE PURCHASE AND CONTRACTING OF THE "TASER 7 CONDUCTED ELECTRICAL WEAPON SYSTEM" FROM AXON ENTERPIRSE, INC. TO BE POSTED IN THE VILLAGE HALL AS REQUIRED BY LAW FROM JANUARY 5, 2021 TO JANUARY 15, 2021.



Mark Fleischhauer
Village Clerk

SUBSCRIBED AND SWORN TO BEFORE
THIS 15th DAY OF JANUARY, 2021



Notary Public

