



November 6, 2020

Via United Parcel Service (UPS) and Email

Jonathan Pertrillo
Assistant Village Manager
Village of Vernon Hills
290 Evergreen Drive
Vernon Hills, IL 60061

Re: Waste Management Acquisition of Advanced Disposal Services

Dear Jonathan,

On October 30, 2020, Waste Management, Inc. (“Waste Management”) acquired Advanced Disposal Services, Inc. (together with its affiliates and subsidiaries, “ADS”) by acquiring all of ADS’s issued and outstanding shares of stock. ADS has now been merged with and into a Waste Management subsidiary. The ADS corporate entities still exist, but they are now wholly owned subsidiaries within the Waste Management family of companies.

As a result of the specific transaction structure (i.e., stock acquisition), the ADS corporate subsidiary that services your community will remain the same and will continue to be an active, operating company. From your perspective, the only change resulting from the acquisition is that the ADS company that provides you service has become a wholly owned indirect subsidiary of Waste Management. An assignment of the ADS service agreement¹ for your community did not occur as a result of the transaction, and is not required legally, because the scope of work is not being assigned to a different company. A change in control according to the terms of your service agreement also has not occurred. ADS will continue to provide you service, and the service agreement you executed with ADS will remain in full force and effect.

For the near term, nothing changes for your community, and your existing sales, service, and support contacts should remain unchanged. Please continue to use the same communication channels with which you are accustomed. If new points of contact within Waste Management are developed for your community, Waste Management will provide notice of those changes as soon as they are implemented. Over the longer term, because ADS has become a wholly owned Waste Management subsidiary, the ADS trucks and

¹ Note: The ADS company that entered into the relevant service agreement may differ by state and/or locality.



other equipment eventually will be rebranded to reflect the Waste Management name, logos, colors, and service marks. A change of this size will take time to complete, but you should start to see those changes during 2021. In addition, Waste Management intends to consolidate certain common functions such as billing and payments, and so you may receive invoices and other communications that reflect the Waste Management name rather than ADS. Your business is very important to us, and we will make every effort to ensure this transition is as seamless as possible, and to provide ample advance notice of any changes that may be specific to your community.

We are available as always and I encourage you to reach out to me with any questions. On behalf of all of us at Waste Management, thank you for your business. We look forward to continuing to partner with you on your environmental solutions.

Very truly yours,

A handwritten signature in cursive script that reads "Robert F. Pfister".

Bob Pfister
Advanced Disposal Municipal Manager
(708) 774-2586
bob.pfister@advanceddisposal.com

CC: Kent Harrell
WM Public Sector Area Director IL/MOV

Jeff Viola
WM Assistant General Counsel